Lecture 08: Instrumental variables I

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#### From last time: selection on observables

We tried our first non-experimental estimators:

- SOO requires extremely strong assumptions (2)
- ...but when you're stuck in this world, you can use:
  - 1 Regression adjustment
    - Controlling for stuff
  - Ø Matching
    - Pairing treated and untreated on observables
- $\rightarrow$  We typically **don't** believe SOO designs

# Moving on from SOO

SOO requires strong assumptions:

- "I know everything about everything"
- $(Y_i(1), Y_i(0)) \perp D_i | X_i$
- Need to isolate **all** "bad" variation in D<sub>i</sub>

We move to selection on unobservables instead:

- "I know a little bit about a little bit"
- Typically represented as  $(Y_i(1), Y_i(0)) \perp Z_i$  and  $Cov(Z_i, D_i) \neq 0$
- Need to find some source of "good' variation in D<sub>i</sub>

## Where does this "good variation" come from?

We turn to natural experiments:

- Rather than needing to observe everything...
- ... we observe some (quasi) random variation in  $D_i$
- Natural experiments are "naturally" occurring random variation
  - Can come from actual nature (e.g. variation in temperature / rainfall)
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Some new definitions:

- Observational data: Data generated from non-experimental settings
- Identification strategy: approach to using observational data to estimate causal effects
- **Identifying assumptions:** Assumptions required for the identification strategy to causally estimate impacts

## Isolating good variation

Consider the following regression model:

$$Y_i = \alpha + \tau D_i + \beta X_i + \varepsilon_i$$

where:

- $Y_i$  is our outcome of interest
- $D_i$  is treatment
- $X_i$  is a set of covariates, where  $Cov(X_i, \varepsilon_i) = 0$
- $\varepsilon_i$  is the error
  - $\rightarrow$  What formal condition do we need to recover the causal effect of  $D_i$ ?

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  - $\rightarrow$  What formal condition do we need to recover the causal effect of  $D_i$ ?
  - $\rightarrow$  We need  $E[\varepsilon_i|D_i] = 0 \iff Cov(D_i, \varepsilon_i) = 0$

In this case,  $D_i$  is endogenous:

- $\rightarrow$  We cannot get an unbiased estimate of  $\tau^{\rm ATE}$ 
  - This can result from:
    - Omitted variable bias
    - Reverse casuality (simultaneity)

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 $\rightarrow$  If we observed  $C_i$ , we could regress  $Y_i$  on  $C_i$  and recover  $\tau$ !

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 $\rightarrow$  ...but we can't

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#### Instrumental variables to the rescue!

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Intuitively, an IV generates variation in  $C_i$  but is uncorrelated with  $\varepsilon_i$  $Z_i$  is a valid instrument for  $D_i$  when the following are satisfied:

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  - **1** First stage:  $Cov(Z_i, D_i) \neq 0$ 
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**2** Exclusion restriction:  $Cov(Z_i, \varepsilon_i) = 0$ 

- $Z_i$  and  $\varepsilon_i$  are **not** related
- Z<sub>i</sub> only affects Y<sub>i</sub> through D<sub>i</sub>
- Fundamentally untestable! 🤶

#### The exclusion restriction



 $Z_i$  affects  $Y_i$  only through  $D_i$ :  $Z_i$  cannot affect  $Y_i$  through any other channel, and therefore can be "excluded" from a regression of  $Y_i$  on  $D_i$ 

Strictly speaking, the IV estimator is:

$$\hat{\tau}^{IV} = (Z'D)^{-1}(Z'Y)$$

Since we don't do matrix algebra in this class, without covariates, we can write:

$$\hat{\tau}^{IV} = Cov(Z_i, Y_i)/Cov(Z_i, D_i)$$

It's much easier to think through IV through its mechanics

## Two stage least squares (2SLS)

The classic way to perform IV is via 2SLS, in several steps:

#### **1** First stage:

Regress endogenous  $D_i$  on all exogenous variables (including  $Z_i$ )

$$D_i = \alpha + \gamma Z_i + \beta X_i + \eta_i$$

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- Should have an intuitive sign

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#### **2** Second stage:

Regress outcome  $Y_i$  on predicted  $\hat{D}_i$  and other Xs:

$$Y_i = \alpha + \tau \hat{D}_i + \delta X_i + \varepsilon_i$$

- $\rightarrow~\hat{\tau}$  in this equation is our IV estimate
- $\rightarrow\,$  Note: The standard errors on this will be wrong! Use a canned routine

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- $\rightarrow$   $Z_i$  is as good as randomly assigned!
  - You should be able to talk about the difference between this and the OLS

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### The reduced form

Good IV studies will also report the reduced form:

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- This does **not** recover  $\hat{\tau}^{IV}$
- Instead, this tells us how your outcome varies with the instrument
- This needs to have a causal interpretation!
  - If you don't believe that your Z<sub>i</sub> is "as good as random" wrt Y<sub>i</sub>, it definitely can't help you with D<sub>i</sub>
  - In almost all cases, the RF should be independently interesting

# Alternative ways to estimate $\tau^{\prime\prime}$

We've estimated three total coefficients:

- **1** First stage:  $\hat{\gamma}$  is the effect of our instrument on treatment
- **2** Reduced form:  $\hat{\theta}$  is the effect of our instrument on our outcome
- **3** Second stage:  $\hat{\tau}^{IV}$  is the effect of treatment on our outcome

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- **2** Reduced form:  $\hat{\theta}$  is the effect of our instrument on our outcome
- **3** Second stage:  $\hat{\tau}^{N}$  is the effect of treatment on our outcome
- $\rightarrow\,$  Very Smart People realized that we can just compute:

$$\hat{\tau}^{IV} = \frac{\hat{\theta}}{\hat{\gamma}}$$

- This should be intuitive:
  - We're just *scaling* the reduced form by the first stage
  - Our IV estimate is just the effect of the instrument on our outcome, weighted by how much the instrument moves treatment
- Standard errors are still tricky (use that canned routine)

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#### Do we believe this? Why or why not?

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  - $\rightarrow\,$  You need to use OLS for the first and second stage and RF
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• The exclusion restriction is fundamentally untestable



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#### TL;DR:

- 1 Instrumental variables are very powerful
- **2** ...but they require extremely strong assumptions!
- 8 Hashtag no free lunch